



Councillor A Porter & N Stock
C/o Leadership Support Team
Town Hall
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Clacton on Sea
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CO15 1SE

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Email: kcharles@tendringdc.gov.uk
Our ref: KC/0000027/1

3 March 2023

Reference: TDC Sports Facilities, Swimming Pool Chemicals

Dear Cllr. Porter & Cllr. Stock,

As you may be aware, TDC Sports Facilities (Clacton Leisure Centre, Walton-on-the-Naze Lifestyles & Dovercourt Bay Lifestyles) have been struggling with the supply of swimming pool chemicals. This has been a trend that we've seen nationally. We've furthermore encountered issues with our current supplier, which have led to delays in the processing and delivery of swimming pool chemicals across all three sites & have subsequently led to operational issues and have resulted in higher costs with specialist contractors utilised to transport chemicals between sites in order to remain open.

We've consulted Essex County Council's Procurement team regarding the ESPO Framework Contract for Swimming Pool Chemicals, the current Framework expired in March 2022. Following these discussions, ECC contacted the two suppliers within the new ESPO framework to request they enter into a mini-competition. Our existing supplier (Brenntag) declined to enter into a Procurement Competition. The second supplier (Complete Pool Controls) was open to completing within a competition and has subsequently visited all sites to check how they can support our services to allow us to remain fully operational.

Following our discussions with ECC, we were advised of the following costings. Please note that costings are fluctuating given the climate where chemicals are manufactured in Ukraine & logistical problems have been encountered with the slow supplies from America. Also, it should be noted that Complete Pools are finalising its pricing with the ESPO framework (the pricing below is the submitted price to ESPO). As such, a temporary agreement may need to be sourced initially until the framework contract can be enacted.

Chemical	Clacton	Walton	Dovercourt	Total	Brenntag	Complete Pools
Hydrochloric acid 32%	55	57	48	160	2,896	3,200.00
Polyaluminum chloride	11	4	19	34	417.52	713.66
Calcium hypochlorite easiflo briq 25kg	31	20	41	92	9,710.60	9,384

Sodium hypochlorite (10Ltr)	25	3	0	28	508.20	448.00
Purchlor 15	0	4	0	4		
SOFT SEL PLUS [25KG]	3	0	0	3		
Sodium bisulphate	6	0	0	6	93.36	65.94
DPD NO 1 Tablets	5	0	16	21	265.65	237.30
DPD NO 3 Tablets	0	0	16	16	202.40	180.80
Calcium Hardness Tablets	0	0	0	0		
Alkaphot tablets	3	0	6	9	372.60	315.00
Totals					14,466.33	14,544.70

Both suppliers are relatively priced, with Complete Pool Controls currently £78.37 more expensive. To note, Brenntag is yet to announce their price increase which we expect to align with inflation.

Due to the responses received from Brenntag & issues encountered with slow processing & delivery times leading to operational problems, a Procurement Exception is requested to appoint Complete Pool Controls. This would then allow stability where we have been assured good stock levels are available & the ability to deliver within five working days from placing an order.

Improving the efficiency of our buildings will subsequently enhance the customer experience at our Sports Facilities with facilities fully open & operational. Centre Managers will also be able to manage budgets more comprehensively.

If you agree with the contract award to Complete Pool Controls Ltd and procurement exemption, I would be grateful if you would sign and return the concurrence below.

Yours sincerely

Kieran Charles, BA Hons, MCIMSPA
Sport and Leisure Operations Manager

Dear Kieran

I refer to your letter dated 3 March 2023 requesting my approval to award TDC Sports Facilities, Clacton Leisure Centre, Walton-on-the-Naze Lifestyles & Dovercourt Bay Lifestyles to Complete Pool Controls Ltd for the purchasing of pool chemicals. Additionally, agree to the procurement exemption to appoint Complete Pool Controls Ltd, enter into a contract and arrange a temporary agreement should this be needed.

- I concur / do not concur with the appointment of Complete Pools Controls LTD and the procurement exemption.

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Councillor Alex Porter
Portfolio Holder for Leisure and Tourism

.....

Dated

- Please delete as appropriate

.....

Councillor Neil Stock
Leader of the Council

.....

Dated

- Please delete as appropriate

Additional comments (if not concurring)

